

**Syllabus for SUN  
2003 course**

**Agrarian Institutions Analysis**

**Week 1**

<b>Session no.</b>		
<b>1</b>	<b>Teacher's Name</b>	Konrad Hagedorn
	<b>Topic/Title</b>	Basics of institutional analysis
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	To understand evolution and framework of institutional analysis.
	<b>Reading assignment before the course</b>	North, D., (1990). <i>Institutions, Institutional Change, and Economic Performance</i> , New York: Cambridge University Press (part: definition of institutions and organizations)
<b>2</b>	<b>Teacher's Name</b>	Konrad Hagedorn
	<b>Topic/Title</b>	Agrarian institutions and transition
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	To understand how institutional analysis could be applied to agriculture and to agrarian transition
	<b>Reading assignments during the course</b>	Hagedorn, K., (1993). Institutions and Agricultural Economics. <i>Journal of Economic Issues</i> 27, No. 3
<b>3</b>	<b>Teacher's Name</b>	Konrad Hagedorn
	<b>Topic/Title</b>	Institutions in agriculture
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	To analyze structures of agrarian institutions in EU and in transitional countries
	<b>Reading assignment before the course</b>	Hagedorn, K. (1998): Concepts of Institutional Change for Understanding Privatisation and Restructuring of Agriculture in Central and East European Countries. - In: The Importance of Institutions for the Transition in Central and Eastern Europe - with Emphasis on Agriculture and Food Industry -. Studies on the Agricultural and Food Sector in Central and Eastern Europe, Vol. 1. Edt. IAMO. Kiel.
<b>4</b>	<b>Teacher's Name</b>	Konrad Hagedorn
	<b>Topic/Title</b>	Institutions of sustainability
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	To understand approaches for designing institutions for resource use and environmental protection
	<b>Reading assignment before the course</b>	Hagedorn, K., K. Arzt and U. Peters (2002): Institutional Arrangements for Environmental Co-operatives: a Conceptual Framework. In: Environmental Cooperation and Institutional Change: Theories and Policies for European Agriculture. Cheltenham: Edward Elgar
	<b>Writing assignments during the course</b>	Why institutions matter and how they are changed?

<b>5</b>	<b>Teacher's Name</b>	Dimitar Terziev
	<b>Topic/Title</b>	Market and organizations – Classical and Neo-Classical tradition. Alternative theories.
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	An overview of the understandings on the economic problem – division of labor, specialization, coordination.
	<b>Reading assignments before the course</b>	Smith, A. 1996. [1776] <i>An Inquiry into the Nature and Causes of the Wealth of Nations</i> . Excerpts in L. Puuterman ed. <i>The Economic Nature of the Firm. A Reader</i> . Cambridge University Press. Chandler, A. 1977. <i>The Visible Hand (Introduction)</i> . Harvard University Press.
<b>6</b>	<b>Teacher's Name</b>	Dimitar Terziev
	<b>Topic/Title</b>	Modern view of the economic coordination. The case of agriculture.
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	Agrarian information, bounded rationality and behavioral characteristics of the rural agents.
	<b>Reading assignments before the course</b>	Akerlof, G. 1970. The Market of 'Lemons': Qualitative Uncertainty and the Market Mechanism. <i>Quarterly Journal of Economics</i> 84: 488-500
<b>Reading assignments during the course</b>	Bachev, H. and D. Terziev. 1999. Review of Needs and Potentials for Farm and Farming System Data in Bulgaria. in . Review of Needs and Potentials for Farm and Farming System Data. <i>FAO</i> . Rome	
<b>7</b>	<b>Teacher's Name</b>	Dimitar Terziev
	<b>Topic/Title</b>	Transaction Costs Theory. The case of agriculture.
	<b>Teaching Mode</b>	Lecture and Seminar Discussion
	<b>Rationale/ Objectives/ Summary</b>	Introduction the costs of economic exchange.
	<b>Reading assignments before the course</b>	Coase, R., (1937). The Nature of the Firm, <i>Economica</i> , 4(n.s.), 1937, 386-405. Reprinted in R.H. Coase, (1988) <i>The Firm, the Market, and the Law</i> . University of Chicago Press, 33-55. Milgrom, P. and J. Roberts. 1990. Bargaining Costs, Influence Costs, and the Organization of Economic Activity. in Alt and Shepsele eds. <i>Perspectives on Positive Political Economy</i> . Cambridge University Press
<b>Reading assignments during the course</b>	M. Sykuta and F. Chaddad, "Putting Theories of the Firm in Their Place: A supplemental digest of the New Institutional Economics," <i>Journal of Cooperatives</i> , Vol. 14, 1999	
<b>8</b>	<b>Teacher's Name</b>	Dimitar Terziev
	<b>Topic/Title</b>	A new look on the economic coordination. The case of agriculture.
	<b>Teaching Mode</b>	Lectures and seminar discussion.
	<b>Rationale/ Objectives/ Summary</b>	Market, organization and contracts as alternative governance modes.
	<b>Reading assignments before the course</b>	Williamson, O. 1999. Transaction Costs Economics: The governance of contractual relations. in Bickley and Michie eds. <i>Firms, Organizations and Contracts</i> . Oxford University Press
<b>Writing assignments during the course</b>	An essay on selected topic	

## Week 2

Session no.		
9	<b>Teacher's Name</b>	Hrabrin Bachev
	<b>Topic/Title</b>	Agrarian property rights and contracting
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	To understand structure of agrarian property rights, and efficiency of different private (contractual and other) modes for their exchange and enforcement.
	<b>Reading assignment before the course</b>	Furubotn, E. and R. Richter, (1997). <i>Institutions and Economic Theory: The Contribution of the New Institutional Economics</i> , Ann Arbor, MI: University of Michigan Press (parts: Absolute and Relative Property Rights)
	<b>Reading Assignment during the course</b>	Gow, H. and J. Swinnen, (2001). Enforcing Agribusiness Contracts. <i>Transition</i> , vol.12, no.3: 52
10	<b>Teacher's Name</b>	Hrabrin Bachev
	<b>Topic/Title</b>	Organizational design and contractual mix in agriculture
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	To understand major factors of transacting costs, and content and application of discrete structural analysis
	<b>Reading assignment before the course</b>	Williamson O., (1996). <i>The Mechanism of Governance</i> , New York: Oxford University Press (parts: Law and Economics, and Comparative Structural Analysis)
	<b>Reading assignments during the course</b>	Bachev H. and M. Tsuji (2001): Structures for Organization of Transactions in Bulgarian Agriculture, <i>Journal of the Faculty of Agriculture of Kyushu University</i> , No 46 (1) Bachev H. and M. Tsuji, (2001). Governing of Agrarian Transactions, <i>Farm Management and Rural Planning</i> , 2, Kyushu University, Fukuoka
11	<b>Teacher's Name</b>	Hrabrin Bachev
	<b>Topic/Title</b>	Modes for agrarian transacting
	<b>Teaching Mode</b>	Lecture, small group work, case discussion, country presentation
	<b>Rationale/ Objectives/ Summary</b>	To analyze comparative efficiency of alternative forms for land, and labor, and service, and inputs, and finance, and knowledge supply, and for marketing in transitional agriculture
	<b>Reading assignment before the course</b>	Szabo. S., (2002). <i>New Institutional Economics and Agricultural Co-operatives: A Hungarian case</i> , paper presented at ICA International Research Conference, Local Society and Global economy, May 9-12, Naousa, Thessalonica, Greece
12	<b>Teacher's Name</b>	Hrabrin Bachev
	<b>Topic/Title</b>	Agrarian firm (farm)
	<b>Teaching Mode</b>	Lecture, small group work, case discussion, country presentation
	<b>Rationale/ Objectives/ Summary</b>	To analyze efficiency of farm and agrarian organizations in transitional conditions
	<b>Reading assignment before the course</b>	Sporleder T., (1992). Managerial Economics of Vertically Coordinated Agricultural Firms", <i>American Journal of Agricultural Economics</i> , Vol 74, No 5
	<b>Writing assignments during the course</b>	Perspectives for development of farm structures in your country.

<b>13</b>	<b>Teacher's Name</b>	Michael Sykuta
	<b>Topic/Title</b>	Property rights theory. Agrarian property rights.
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	Evolution and allocation of property rights. Contracting for property rights
	<b>Reading assignments before the course</b>	Libecap, G. 1989. <i>Contracting for Property Rights</i> . Cambridge University Press.
	<b>Reading assignments during the course</b>	Sykuta, M. and M. L. Cook, (2001). A New Institutional Economics Approach to Contracts and Cooperatives, <i>American Journal of Agricultural Economics</i> , Vol. 83, No. 5
<b>14</b>	<b>Teacher's Name</b>	Michael Sykuta
	<b>Topic/Title</b>	Economic theory of the state. The New Institutional Economics Approach
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	A new look on the economic role of the state
	<b>Reading assignments before the course</b>	Stiglitz, G., (1999). Whither Reform? Ten Years of the Transition. in <i>Annual World Bank Conference on Development Economics</i> . The World Bank, Washington, D.C.: 27-56
<b>15</b>	<b>Teacher's Name</b>	Michael Sykuta
	<b>Topic/Title</b>	Domestic agricultural policy
	<b>Teaching Mode</b>	Lecture and country presentations
	<b>Rationale/ Objectives/ Summary</b>	Private and public organization. Major rural actors and interests. Models of rural reform. Agricultural policy of support.
	<b>Reading assignments before the course</b>	Hoff, K. and J. Stiglitz. 2001. Modern Economic Theory and Development. in Meier and Stiglitz eds. <i>Frontiers of Development Economics</i> . The World Bank and Oxford University Press. Lerman, Z., C. Csaki and G. Feder. (2002). <i>Land Policies and Evolving Farm Structures in Transition Countries</i> . WPS, February
<b>16</b>	<b>Teacher's Name</b>	Michael Sykuta
	<b>Topic/Title</b>	International trade policy and rural development
	<b>Teaching Mode</b>	Lecture and seminar discussion
	<b>Rationale/ Objectives/ Summary</b>	Determination and enforcement of international trade policy. International institutions. Influence on rural development
	<b>Reading assignments before the course</b>	Hagedorn, K., (1991). Public Choice and Agricultural Policy: The Case of the CAP. In: Armartya Sen (Congress ed.): <i>Issues in Contemporary Economics</i> , Proceedings of the Ninth World Congress of the International Economic Association, Athens, Greece. Vol. 3. Partha Dasgupta (ed.): Policy and Development. London, Macmillan in association with the International Economic Association, pp. 43-71.
	<b>Writing Assignments during the course</b>	Presentations on domestic rural policy