



**ERRA-CEU Summer School  
on Energy Regulatory Practices  
21-25 July 2003  
Budapest, Hungary**

**Supported by the United States  
Agency for International Development  
COURSE CURRICULA**

**PART I:**

**INTRODUCTION TO THE ECONOMICS OF REGULATION  
AND ROLE OF REGULATOR IN THE LIBERALIZED  
ENERGY SECTOR  
(1 day)**

**PART II:**

**LICENSING / COMPETITION  
(2 days)**

**PART III:**

**TARIFFS AND PRICING  
(2 days)**

## **JULY 21 (MONDAY)**

### **08:00 – 09:00 REGISTRATION**

#### **08:45 – 09:00 Welcoming Comments**

- Dr. Peter Kaderjak, Chairman, Energy Regulators Regional Association
- Mrs. Eva Gedeon, Executive Director, CEU Summer University
- Professor Andrzej Baniak, Economics Department, CEU

#### **09:00 – 10:40**

##### **Introduction to Economics of Regulation**

*Responsible Lecturer:* Andrzej Baniak, Professor, Central European University, Budapest  
email: [baniaka@ceu.hu](mailto:baniaka@ceu.hu)

*Duration of the lecture:* 2x50 minutes

Content:

1. What is regulation?
2. Regulation versus competition policy.
3. What are utilities (network industries). Competitive structure of utilities.
4. Objective of the Regulator.
5. Regulation of Natural Monopoly.
  - (a) What is natural monopoly?
  - (b) Natural monopoly versus essential facility.
  - (c) Regulation of single product monopoly: Marginal Cost Pricing versus Average Cost Pricing.
  - (d) Regulation of multiproduct monopoly: Ramsey prices.
6. Main concepts of the theory of oligopoly.
  - (a) Quantity versus price competition.
  - (b) Concentration in oligopolistic industry.
  - (c) Collusion in oligopoly
7. Regulation under asymmetric information

#### ***10:40 – 11:00 Coffee Break***

#### **11:00 – 11:50**

##### **The Role of Regulator**

*Responsible Lecturer:* Mr. Vidmantas Jankauskas, Chairman, National Control Commission for Prices and Energy, Lithuania

email: [vidmantas.jankauskas@regula.is.lt](mailto:vidmantas.jankauskas@regula.is.lt)

*Duration of the lecture:* 1x50 minutes

Content:

- Scope of Regulation
- Models of Regulation, Different Regulatory Approaches
- Functions of a Regulatory Agency
- Case Studies

**11:50 – 12:40**

**Energy Sector Liberalization and Market Reform – Global Trends and Developments in the EU Countries**

*Responsible Lecturer:* Mr. Vidmantas Jankauskas, Chairman, National Control Commission for Prices and Energy, Lithuania

email: [vidmantas.jankauskas@regula.is.lt](mailto:vidmantas.jankauskas@regula.is.lt)

*Duration of the lecture:* 1x50 minutes

Content:

- Recent global trends (liberalisation, privatisation, etc.)
- Developments in the EU countries (Electricity and Gas Directives, implementation of the directives, further market opening, Green electricity, CHP and other directives)
- New regulatory tools (incentive pricing, supervision of competition, quality of service regulation)
- Developments in the ERRA countries: case studies

**12:40 – 14:00 Lunch Break**

**14:00 – 15:40**

**Alternative Market Structures, Building Blocks of Restructured Markets**

*Responsible Lecturer:* Dr. Peter Kaderjak, President, Hungarian Energy Office,

email: [kaderjakp@eh.gov.hu](mailto:kaderjakp@eh.gov.hu)

*Duration of the lecture:* 2x50 minutes

Content:

- Major models of market structure reform
- Rationale and potential effects of ownership change
- Major characteristics of single buyer model, wholesale competition and retails competition
- Unbundling
- Regulated third party access (separate network pricing)
- Basic contractual agreements replacing coordination within a vertically integrated system
- Balancing markets
- Potential forms of wholesale markets (exchanges, OTC)
- Ownership issues
- Case study

**15:50 – 16:40**

**Open Discussions (new vs. traditional regulatory tools and problems – incentive pricing, quality regulation, market power, cross border trade)**

*Responsible Lecturer:* Dr. Peter Kaderjak, email: [kaderjakp@eh.gov.hu](mailto:kaderjakp@eh.gov.hu), Mr. Vidmantas Jankauskas, email: [vidmantas.jankauskas@regula.is.lt](mailto:vidmantas.jankauskas@regula.is.lt), Andrzej Baniak, email: [baniaka@ceu.hu](mailto:baniaka@ceu.hu)

*Duration of the lecture:* 1x50 minutes

Total number of lectures: 7x50 minutes

## **JULY 22 (TUESDAY)**

### **II. LICENSING/COMPETITION**

**09:00 – 10:40**

#### **Licensing Process and Content**

*Responsible Lecturer:* Ms. Maria Manicuta, Commissioner, Romanian Electricity and Heat Regulatory Authority, email: [mmanicuta@anre.ro](mailto:mmanicuta@anre.ro)

*Duration of the lecture:* 3x50 minutes

Content:

- Including the topics discussed in existing ERRA papers ##15, 18, 23, 20, 21 (partial), #19, #16 (partial)
- Documents:
  - Each attendee will bring their own distribution/supply license
  - Slides
    - General Presentation
    - Case Study
  - Questionnaire on distribution and supply issues
- The general presentation will discuss the background licensing regime and the appropriate content of a license, including what financial qualifications to demand, licensing period, what activities are licensed, enforcement and amendment terms
- The case study will discuss one country's mechanisms for reporting, measuring and enforcing
- Questionnaire / focused questions about which functions and license-conditions are covered in a distribution versus a supply license will be distributed for the attendees to complete during the lunchtime break

**10:40 – 11:00 Coffee Break**

**11:00 – 11:50**

#### **Licensing Process and Content Con'td**

*Responsible Lecturer:* Ms. Maria Manicuta, Commissioner, Romanian Electricity and Heat Regulatory Authority, email: [mmanicuta@anre.ro](mailto:mmanicuta@anre.ro)

**11:50 – 12:40**

#### **Licensing, reporting, monitoring and enforcing**

*Responsible Lecturer:* Ms. Mihaela Popescu, Romanian Electricity and Heat Regulatory Authority email: [mpopescu@anre.ro](mailto:mpopescu@anre.ro)

*Duration of the lecture:* 2x50 minutes

Content:

- Including the topics discussed in existing ERRA papers ##22, 8, 12, 10, 3, 16 (partial), 21 (partial), and Report of Monitoring Working Group
- Documents:
  - General presentation slides

- Case Study slides
- The general presentation will discuss monitoring practices, including reporting requirements, how to measure quality of service, and how to enforce licensing terms, and general dispute resolution issues
- The case study will discuss one country's mechanisms for reporting, measuring and enforcing

**12:40 – 14:00**     *Lunch Break*

**14:00 – 14:50**

**Licensing, reporting, monitoring and enforcing Cont'd**

*Responsible Lecturer:* Ms. Mihaela Popescu, Romanian Electricity and Heat Regulatory Authority email: [mpopescu@anre.ro](mailto:mpopescu@anre.ro)

**14:50 –15:40**

**Commentary on completed questionnaires**

Ms. Maria Manicuta will return to discuss the completed questions, to reinforce points needing clarification or further discussion

*Duration of the lecture:* 1x50 minutes

**15:40 – 16:00** *Coffee Break*

**16:00 –16:50**

**Market Structure (overview)**

*Responsible Lecturer:* Mr. Gabor Szorenyi, Director, Hungarian Energy Office, email: [szorenyig@eh.gov.hu](mailto:szorenyig@eh.gov.hu)

*Duration of the lecture:* 1x50 minutes

Content:

- Documents:
  - General presentation slides
  - Market structure form for attendees
- A general overview of basic market structures, explaining how markets work, followed by
- Distribution of a form for attendees to complete showing what market structure is used in their jurisdiction

Total number of lectures: 7x50 minutes

## **JULY 23 (WEDNESDAY)**

**09:00 – 10:40**

### **Market Structures and Models**

*Responsible Lecturer:* Mr. Gabor Szorenyi, Director, Hungarian Energy Office

email: [szorenyig@eh.gov.hu](mailto:szorenyig@eh.gov.hu)

*Duration of the lecture:* 3x50 minutes

Content:

- Including the topics discussed in existing ERRA papers ## 13, 2, 6, 14, 11, 5, 9 (partial), 1 (partial), and Structural Comparison of ERRA Member Electricity Markets (Discussion Paper in 2002/2003)
- Documents:
  - General presentation slides
  - Case Study slides
- The attendees will hand in their market structure forms
- The general presentation will discuss market structures and models, the commercial arrangements used, market rules, grid codes and regional markets
- The case study will show one country's choice of a model, why, and how it is embodied in the country's rules, codes and contracts. The choice will be a country that has changed to a competitive environment, and discuss the structures used before and after the change to competition

Attendees will have an opportunity during the lunch break to review their market structure forms to make any desired changes after having heard the morning presentations.

**10:40 – 11:00 Coffee Break**

**11:00 – 11:50**

### **Market Structures and Models Cont'd**

*Responsible Lecturer:* Mr. Gabor Szorenyi, Director, Hungarian Energy Office

**11:50 – 12:40**

### **Competition measuring, monitoring and enforcement**

*Responsible Lecturer:* Mr. Dusan Holoubek, Commissioner, Regulatory Office for Network Industries of Slovakia, email: [holoubek@urso.gov.sk](mailto:holoubek@urso.gov.sk)

*Duration of the lecture:* 3x50 minutes

Content:

- Including topics discussed in existing ERRA papers ##7, 9 (partial), 17
- Documents:
  - General presentation slides
  - Links to relevant topical sites, e.g., Worldbank materials on regulatory governance mechanisms

- The general presentation will discuss how a regulator measures competition, monitors to ensure competition, corrects abuse of market power, and resolves competition questions through dispute resolution mechanisms
- [Competition case study?]
- Topics will include the role of the energy regulator versus the anti-monopoly regulator and cooperation between the two authorities
- What policies hinder competition and which promote competition?
- How show the regulators apply competition rules and antitrust policies?

**12:40 – 14:00**      *Lunch Break*

**14:00 – 15:40**

**Competition measuring, monitoring and enforcement Con'td**

*Responsible Lecturer:* Mr. Dusan Holoubek, Commissioner, Regulatory Office for Network Industries of Slovakia, email: [holoubek@urso.gov.sk](mailto:holoubek@urso.gov.sk)

Total number of lectures: 6x50 minutes

**JULY 24 (THURSDAY)**

<b>III. TARIFFS AND PRICING</b>
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**09:00 – 10:40**

**Economics of open markets / Basics of price and cost**

*Responsible Lecturer:* Mr. Laszlo Varro, Director, Hungarian Energy Office, email: [lvarro@eh.gov.hu](mailto:lvarro@eh.gov.hu)

*Duration of the lecture:* 2x50 minutes

Content:

- Concept of Supply and Demand
- Cost Casualty
  - a. Opportunity Cost
- Marginal Cost
  - a. Short-Run
  - b. Long-Run
- Fixed Costs
- Stand alone costs
- Common and Overhead Costs
- The Role of Price in a Market
  - a. Send signal of the opportunity cost of consumption
  - b. Cause behavioral changes
- Price Elasticity
  - a. Inelastic
  - b. Elastic
  - c. Effects on total revenue
- Cross Subsidy

- a. Prices less than Marginal Costs

**10:40 – 11:00 Coffee Break**

**11:00 – 12:40**

**Unbundling network elements**

*Responsible Lecturer:* Mr. Stanislav Brzhezyanskiy, Deputy Head of Department, Economic Analysis and Pricing Policy, email: [fecrf@orc.ru](mailto:fecrf@orc.ru)

*Duration of the lecture:* 2x50 minutes

Content:

- Goals of a Cost Service Study
  - a. Allocate Costs to Customers Responsible for the Costs
  - b. Rate Stability
  - c. Collect Necessary Revenue
- Network Elements
  - a. Generation
  - b. Transmission
  - c. Distribution
  - d. Common and Overhead Costs
- Classification of Costs
  - a. Voltage Levels
  - b. Time of use
    - Real time meters and service
  - c. Rural/Urban
  - d. Line Losses
- Exercise
  - a. Develop Transmission and Distribution Cost
- Case Study
- Free Discussion

**12:40 – 14:00 Lunch Break**

**14:00 – 14:50**

**Basic Elements of Tariffs**

*Responsible Lecturer:* Mr. Florin Gugu, Commissioner, Romanian Electricity and Heat Regulatory Authority, email: [fgugu@anre.ro](mailto:fgugu@anre.ro)

*Duration of the lecture:* 1x50 minutes

Content:

- Basic Elements of Tariffs
  - Terms and Conditions
  - Recovery of Fixed costs
  - Recovery of Variable costs
  - Recognition of Voltage Differences
- Exercise



**15:00 –16:40**

**Distribution Tariffs**

*Responsible Lecturer:* Ms. Lidia Zestrea, Head of Tariff Department, National Energy Regulatory Agency, Moldova, email: [lzestrea@moldova.md](mailto:lzestrea@moldova.md)

*Duration of the lecture:* 2x50 minutes

Content:

- Distribution Tariffs
- Mechanisms for National Uniform Tariffs
- Case Studies
- Exercises
- Free Discussion
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Total number of lectures: 7x50 minutes

**JULY 25 (FRIDAY)**

**III. TARIFFS AND PRICING**

**09:00 – 10:40**

**Network Tariffs**

*Responsible Lecturer:* Ms. Lidia Zestrea, Head of Tariff Department, National Energy Regulatory Agency, Moldova, email: [lzestrea@moldova.md](mailto:lzestrea@moldova.md)

*Duration of the lecture:* 2x50 minutes

Content:

- Price Control Mechanism
- Transmission Tariffs
  - a. Contract Path
  - b. Postage Stamp
  - c. MW-Mile
  - d. Nodal-Zonal
- Ancillary Services
  - a. Reactive Power
  - b. Black Start
  - c. Regulation
  - d. Balancing
  - e. Load Following
- Cross Border Trades
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**10:40 – 11:00 Coffee Break**

**11:00 – 12:40**

**End-User Tariffs**

*Responsible Lecturer:* Florin Gugu, Commissioner, Romanian Electricity and Heat Regulatory Authority, email: [fgugu@anre.ro](mailto:fgugu@anre.ro)

*Duration of the lecture:* 3x50 minutes

Content:

- Definition of Eligible Customers and Captive Customers
- Captive End-User Tariff Classifications
- Voltage Differentiation
- Time Differentiation
- Load Factor Differentiation
- Residential Pricing
  - a. Low Income Consumer Pricing
- Subsidies
  - a. EU Recommendations for Governments of Transition Countries
- Case Studies
- Exercises
- Free Discussion

**12:40 – 14:00**      ***Lunch Break***

**14:00 –14:50**

**End-User Tariffs Con'td**

*Responsible Lecturer:* Florin Gugu, Commissioner, Romanian Electricity and Heat Regulatory Authority, email: [fgugu@anre.ro](mailto:fgugu@anre.ro)

**15:00 – 15:50**

**Wrap-Up Session:**

*Moderators:* Mr. Florin Gugu, Commissioner, email: [fgugu@anre.ro](mailto:fgugu@anre.ro),  
Ms. Maria Manicuta, Commissioner, email: [mmanicuta@anre.ro](mailto:mmanicuta@anre.ro)

*Duration of the lecture:* 1x50 minutes

Total number of lectures: 6x50 minutes